



# CONTENT

1.PRODUCT FEATURES

2.CLINICAL FOLLOW UP

3.COMPETITORS





### **Characteristics:**

10 ml Syringe Filled in:

**Shelf Expiry:** 36 months

**Gluteal Augmentation Indication:** 

**Notified Body:** 

Frankfurt, Germany.







### **Concentration mg/ml**

33mg/ml Pure HA of non-animal origin

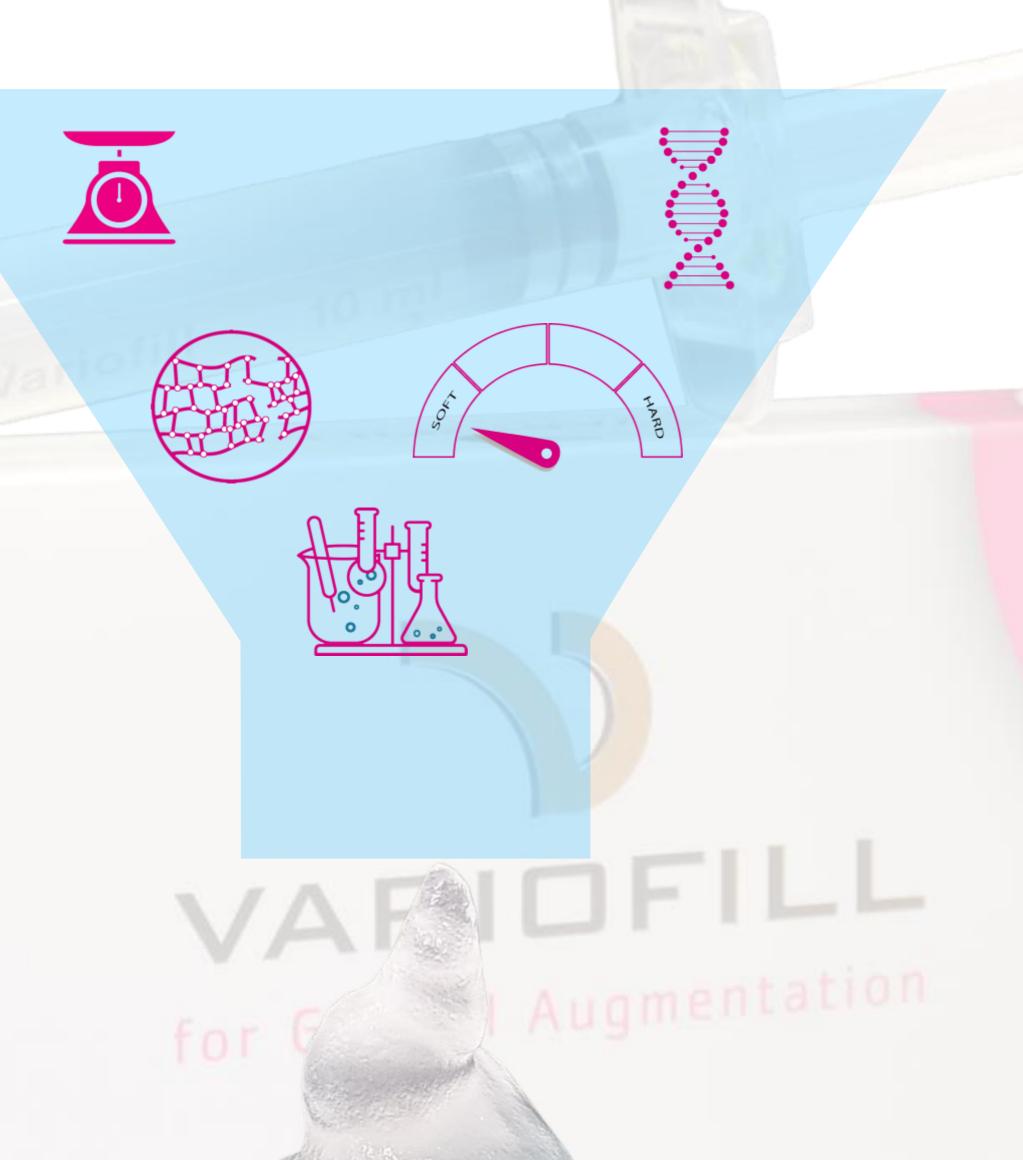
### % Crosslinking

80% of effective Oxygen molecules bounds between HA Matrix

### **Rheology values**

Highest G' and G" parameters among the HA dermal fillers

33 mg/ml • 1 x 10 ml



#### Gel structure

Highest cohesivity of HA gels. Particle size:  $80 - 150 \mu m$ 

#### **Extrusion force**

For a 10ml HA gel syringe, soft extrusion force.

Increase treatment precision and injection control.



# Injection must be DEEP into Subcutaneous Fat Tissue

Product must be able to lift a big support of tissue and gives lasting results

Spread pattern must be vertical to create projection

High visco-elasticity / cohesivity to reduce risk of gel migration

# IT IS ALL DEFINED BY RHEOLOGY AND GEL SPECIFICATIONS



# VARIOFILL® for Gluteal Augmentation RHEOLOGY

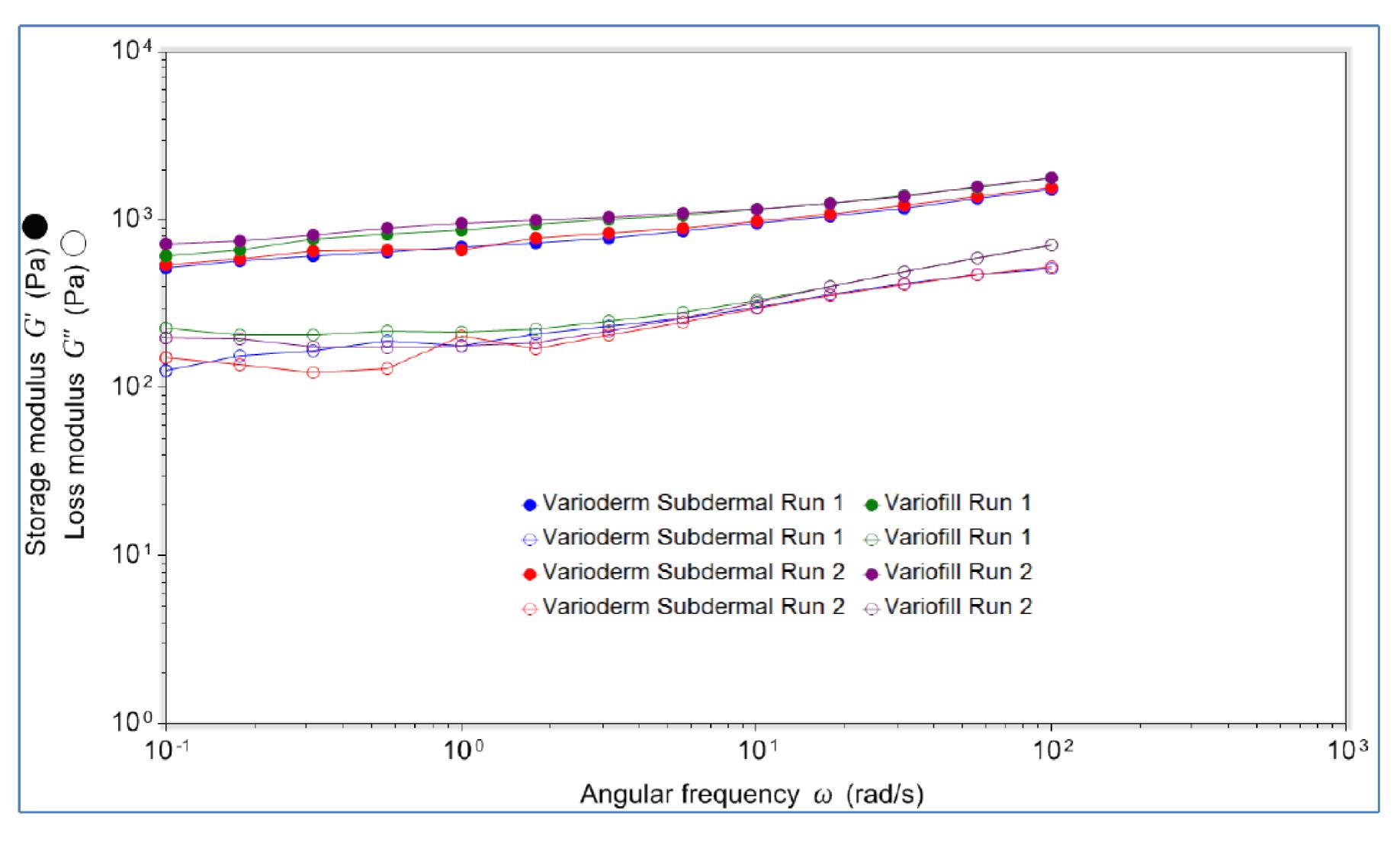


Figure 4: Storage and Loss Modulus (Pa) v Angular Frequency (rad/s) – Varioderm-Subdermal and Variofill

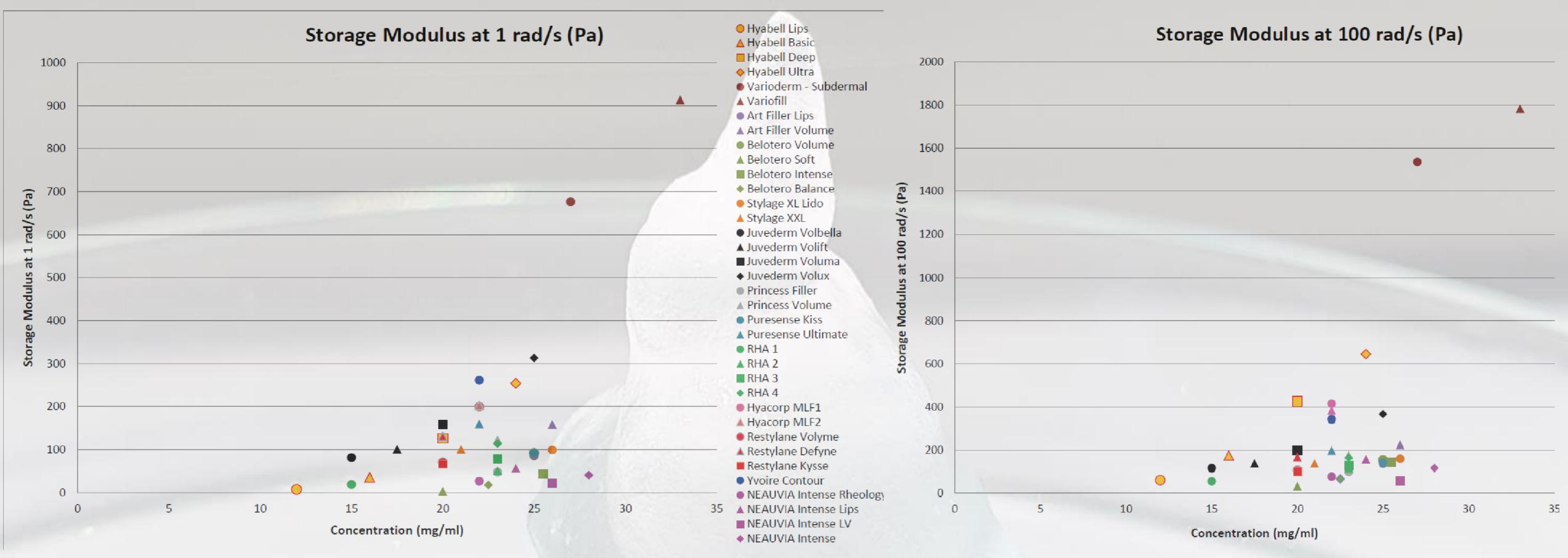




# COMPARISON ELASTICITY – G' ADODERM Fillers Vs. Competitors

### Comparison G'





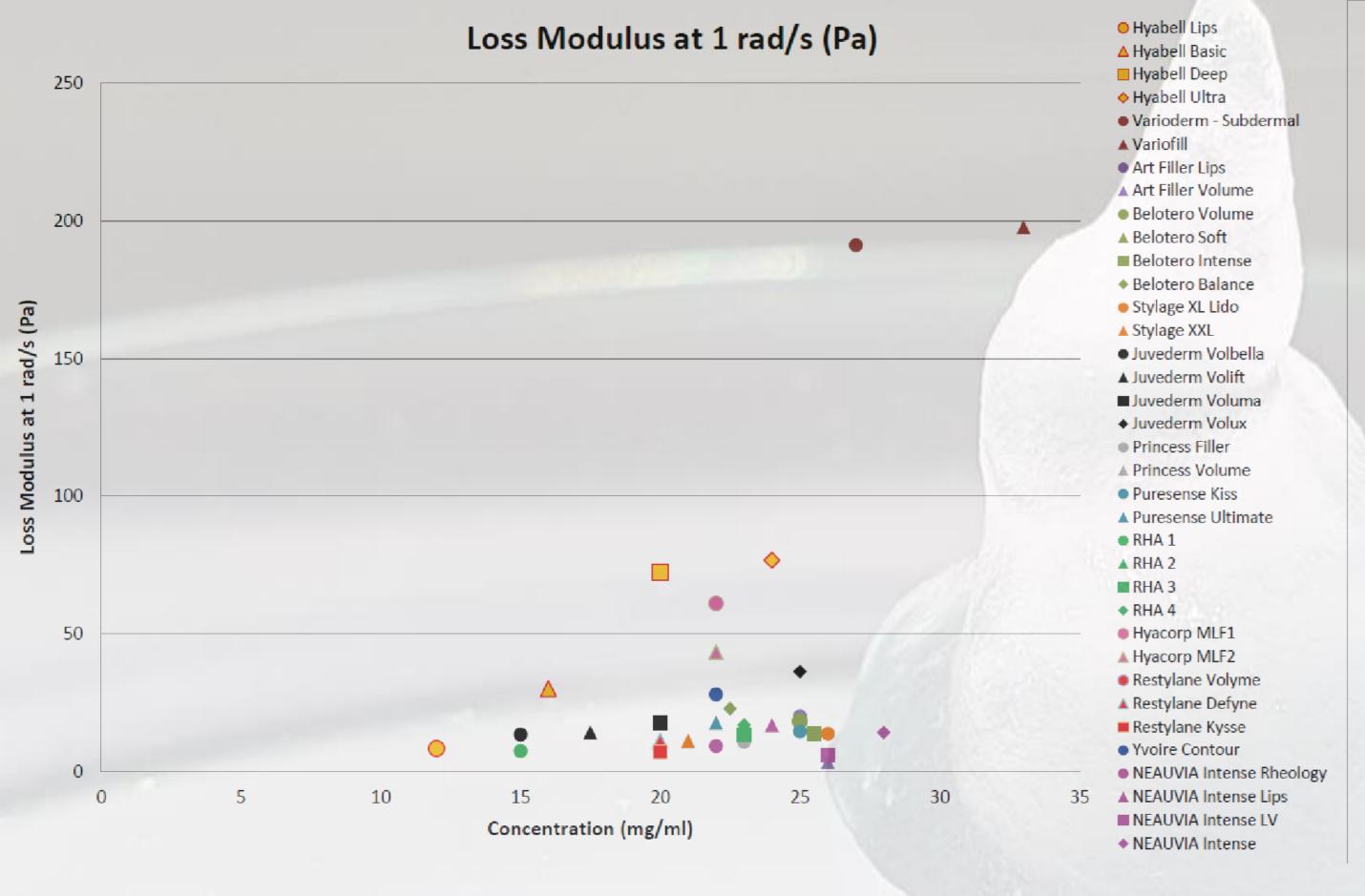




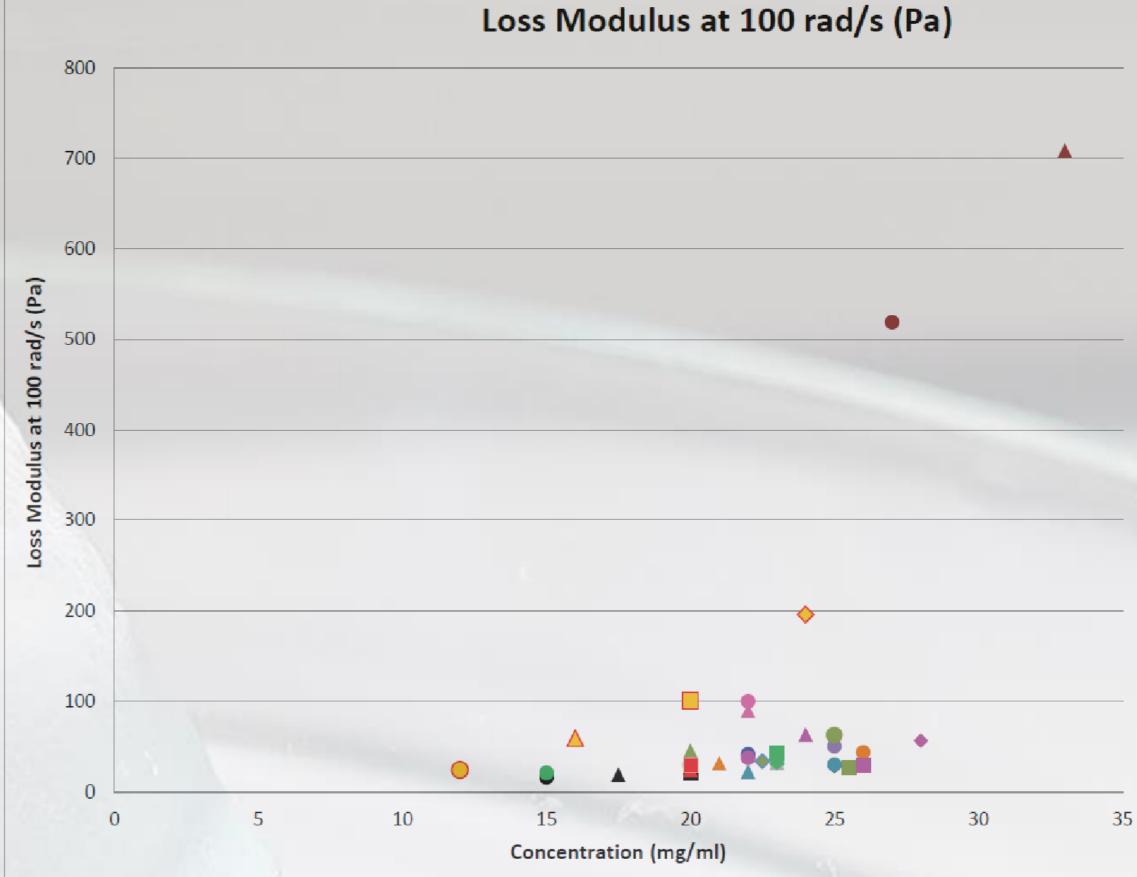
# COMPARISON VISCOCITY – G" ADODERM Fillers Vs. Competitors

Comparison G"





**ADODERM** 





# HOW DO VARIOFILL® OUTSTAND AGAINST HIS COMPETITOR?

 The majority of the samples display well-formed gel behaviour, with the storage modulus showing a gel plateau over the full range of frequencies applied. This means that even deformations at the lowest frequencies applied in this report elicit a mostly elastic (solid-like) response.





- The Hyabell samples stand out as they show a greater degree of frequency dependence than the other samples tested. Under low frequency conditions the Hyabell Lips and Hyabell Basic samples are showing near liquid-like behaviour, only moving towards a gel plateau at the higher frequencies applied.



The Varioderm-Subdermal and Variofill samples are also revealed as clear outliers, they show a gel structure similar in frequency dependence to the remaining gel-like samples but with repeatably higher modulus values across the range. This indicates that these two samples have more rigid gel structures than the remainder of the samples tested.







## CLINICAL EVALUATION<sup>1</sup>

Follow-up patients:















PMS protocol:

1 session - no touch-up

Age: 25 - 60 (Avg: 42,03 + -8,84 years)

Quantity injected / side:

Min: 40 ml (4 Variofill)

Avg: 82,46 ml (8,2 Variofill)

Max: 125 ml (12,5 Variofill)

TOTAL QUANTITY ml	PATIENTS
30 - 70	2
70 - 100	11
100-150	14
150 - 200	19
200 - 250	13

Patients were repeatedly seen in the clinic by routine to check product performance, any adverse events and patient satisfaction at 1, 3, 6, 9, 12 and 18 months after the procedure was recorded. Cases were closed 24 months after injection.

<sup>1</sup>Clinical Evaluation Report, Internal Document Adoderm GmbH, 2020.





Table 10: Distribution and degree of side effects during hour 0 to 48

Table 10. Diethibation and ac	gree or side enects during nour v
	%
no reaction	64.97%
light	17.51%
medium	13.56%
strong	3.95%
very strong	0.00%
total	100.00%

Table 11: Distribution and degree of side effects during day 2 to 7

<u> </u>
%
80.60%
10.17%
8.47%
0.75%
0.00%
100.00%

Table 12: Distribution and degree of side effects after 7 days and during the follow-up period

	%
no reaction	93.99%
light	2.62%
medium	1.08%
strong	0.15%
very strong	0.46%
total	100.00%





Table 13: Side effects within 48 hours followi	ng the inject	tion				
Table of site reactions 0-48 h						
Side effect	light	medium	strong	very strong	no	total
pain	15	32	5	0	7	59
swelling	15	19	16	0	9	59
redness	20	<b>1</b> 5	0	0	24	59
bruising	25	4	0	0	30	59
itching	18	2	0	0	39	59
impending necrosis	0	0	0	0	59	59
discoloration	0	0	0	0	59	59
turned purple aspect	0	0	0	0	59	59
other	0	0	0	0	59	59
% of side effects						
VARIOFILL site reaction n=59	light	medium	severe	very strong	no	total
pain	25,42	54,24	8,47	0	11,86	
swelling	25,42	32,2	27,12	0	15,25	
redness	33,9	25,42	0	0	40,68	
bruising	42,37	6,78	0	0	50,85	
itching	30,51	3,39	0	0	66,1	
impending necrosis	0	0	0	0	100	
discoloration	0	0	0	0	100	
turned purple aspect	0	0	0	0	100	

100

Table 14: Side effects from day 2 to day 7 following the injection								
Table of site reactions, Observation 2 to 7 days  Observation 2 to 7 days  light medium strong very strong no total								
Observation 2 to 7 days	-		_	-	no	total		
swelling	16	24	3	0	16	59		
pain	12	18	1	0	28	59		
bruising	16	2	0	0	41	59		
redness	9	1	0	0	49	59		
itching	1	0	0	0	58	59		
impending necrosis	0	0	0	0	59	59		
discoloration	0	0	0	0	59	59		
turned purple aspect	0	0	0	0	59	59		
other	0	0	0	0	59	59		
% of side effects								
VARIOFILL® site reaction n=59	light	medium	severe	very strong	no	total		
swelling	27,12	40,68	5,08	0	27,12			
pain	20,34	30,51	1,69	0	47,46			
bruising	27,12	3,39	0	0	69,49			
redness	15,25	1,69	0	0	83,05			
itching	1,69	0	0	0	98,31			
impending necrosis	0	0	0	0	100			
discoloration	0	0	0	0	100			
turned purple aspect	0	0	0	0	100			
other	0	0	0	0	100			

Table of site reactions, Observation	on after /	days				
	light	medium	strong	very strong	no	tota
oedema	10	15	0	3	31	59
hypersensitivity with oedema	4	3	1	0	51	59
hematoma	2	0	0	0	57	59
fever	1	0	0	0	58	59
discoloratin	0	0	0	0	59	59
super.implant.	0	0	0	0	59	59
migration	0	0	0	0	59	59
infection	0	0	0	0	59	59
necrosis	0	0	0	0	59	59
lumps	0	0	0	0	59	59
nodules	0	0	0	0	59	59
% of Adverse Event	•					
VARIOFILL® n=59	light	medium	severe	very strong	no	tota
oedema	16,95	25,42	0	5,08	52,54	
hypersensitivity	6,78	5,08	1,69	0	86,44	
hematoma	3,39	0	0	0	96,61	
fever	1,69	0	0	0	98,31	
discoloratin	0	0	0	0	100	
super.implant.	0	0	0	0	100	
migration	0	0	0	0	100	
infection	0	0	0	0	100	
necrosis	0	0	0	0	100	

lumps

nodules





100

100

Table 16: Injection technique

Injection Technique	N	%
retrotracing	27	45.76%
fan	7	11.86%
criss-cross	0	0.00%
retrotracing and fan	19	32.20%
retrotracing and tower	1	1.69%
retrotracing, fan and criss-cross	4	6.78%
other	1	1.69%
total	59	100.00%

Table 17: Needle size/cannula

Needle size/cannula	N	%
16G	12	20.34%
18G	38	64.41%
16G and 18G	9	15.25%
total	59	100.00%



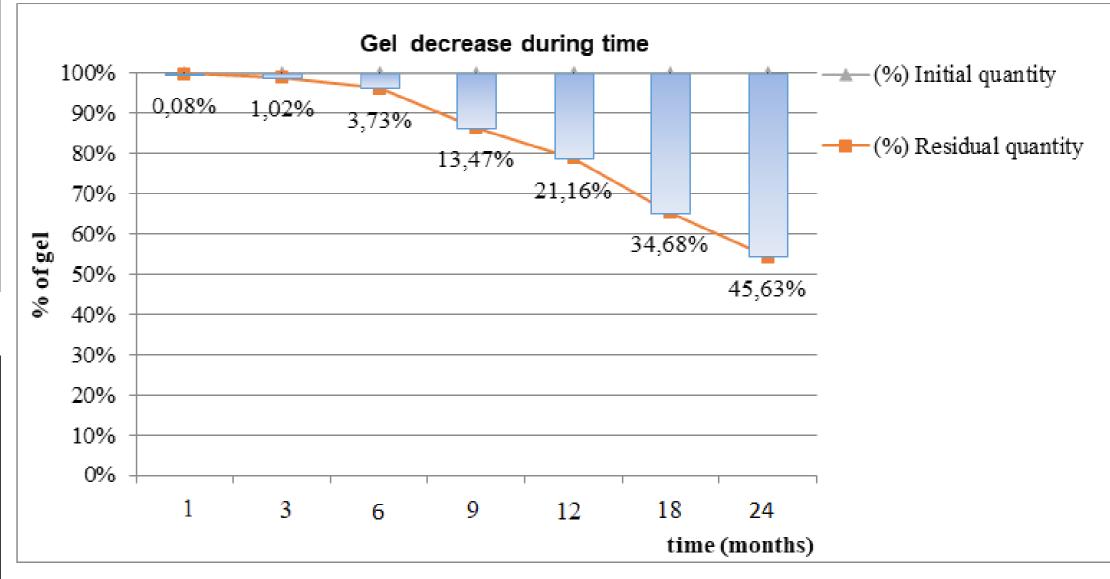


Table 8: Summary of efficiency (physicians' rating)

Table 6. Callillary	01 0111010110	y (pilyololai	iio rating,				
Efficiency							
time	1 month	3 months	6 months	9 months	12 months	18 months	24 months
excellent	59	59	58	52	20	5	2
good	0	0	1	7	36	32	22
poor	0	0	0	0	0	10	0
total number	59	59	59	59	56	47	24
%							
excellent	100,00%	100,00%	98,31%	88,14%	35,71%	10,64%	8,33%
good	0,00%	0,00%	1,69%	11,86%	64,29%	68,09%	91,67%
poor	0,00%	0,00%	0,00%	0,00%	0,00%	21,28%	0,00%

Table 9: Summary of patients' satisfaction

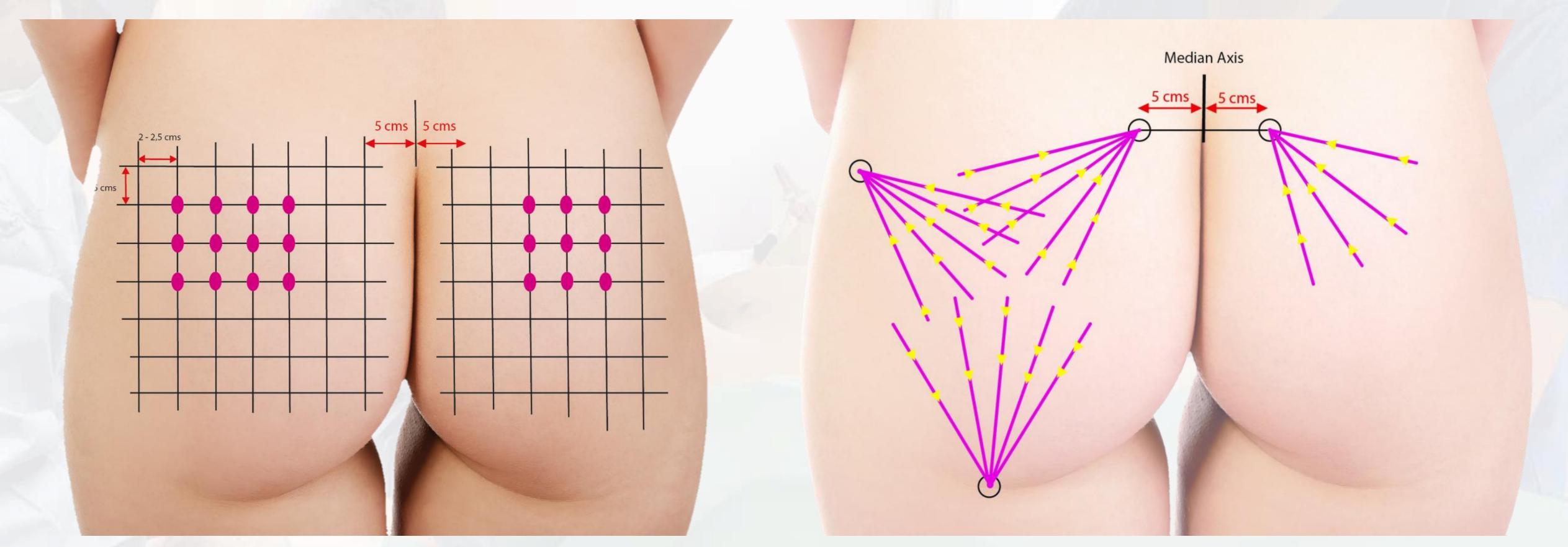
Satisfaction	-						
patient	1 month	3 months	6 months	9 months	12 months	18 months	24 months
excellent	59	59	58	53	21	5	2
good	0	0	1	6	35	37	22
poor	0	0	0	0	0	5	0
total number	59	59	59	59	56	47	24
%							
excellent	100,00%	100,00%	98,31%	89,83%	37,50%	10,64%	8,33%
good	0,00%	0,00%	1,69%	10,17%	62,50%	78,72%	91,67%
poor	0,00%	0,00%	0,00%	0,00%	0,00%	10,64%	0,00%







# INJECTION TECHNIQUES



According to patient need, type of buttock, doctors' own experience and expertise either blunt cannula or needle technique is performed. Variofill® for Gluteal Augmentation Treatment guidelines describing each method and videos are available.

VARIOFILL for Gluteal Augmentation





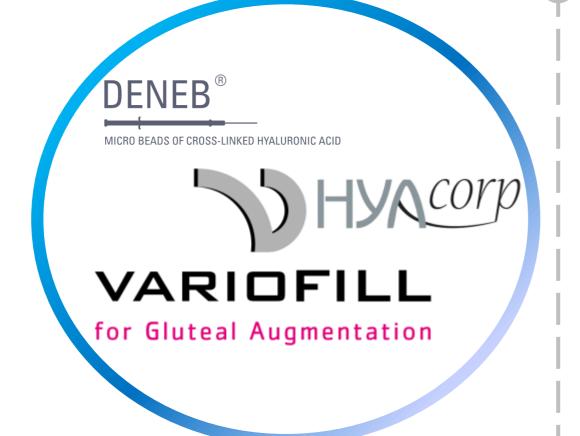
# 3. COMPETITORS



### **Hyaluronic Acid**

If complication or undesired result:

Can be dissolved.





### Poly-L-Lactic Acid

If complication or undesired result:

Cannot be dissolved.

### Made in Germany

According to package information.



### **CE Mark Approved by German Authority**

According to CE Mark Number.





24 MONTHS

Poly-L-Lactic Acid

sculptra poly-L-lactic acid

Complication undesired result:

Can be dissolved.

VARIOFILL

for Gluteal Augmentation

Can be dissolved.

Number of Treatments

Number of Syringes / Vials

Cost of Treatment

(max 2 according to technique of injection, 9/12 months after)

Min.: 8

Max: 25.

3 to 4 treatments, 8 weeks apart.

Min.: 24

Max: 40

**VERY EXPENSIVE** 

**AFFORDABLE** 





Country Origin	VARIOFILL for Gluteal Augmentation  Germany	HYA COrp Germany	DENEB®  MICRO BEADS OF CROSS-LINKED HYALURONIC ACID  Korea
Country Notified Body:	GERMANY CE 0297	HUNGARY CE 2409	TURKEY CE 2195
Concentration HA mg/ml	33 mg/ml	20 mg/ml	20 mg/ml
Degree of Crosslink	80%	11,9% - 18,4%	N.A.
Ω Elasticity (Pa) G'	1rad/sec: 954 Pa 100rad/sec: 1784 Pa	1rad/sec: 203 Pa 100rad/sec: 384 Pa	N.A.
<ul><li>Ω Viscosity (Pa)</li><li>G"</li></ul>	1rad/sec: 198 Pa 100rad/sec: 708 Pa	1rad/sec: 43,3 Pa 100rad/sec: 89,5 Pa	N.A.
Particle Size	80- 150 μm	311 - 336 μm <sup>φ</sup>	200 - 500 μm <sup>Ψ</sup>

 $<sup>^{\</sup>Omega}$ Rheology tests performed by the Centre for Industrial Rheology, Hampshire, UK.



<sup>&</sup>lt;sup>φ</sup>Hyacorp MLF1/Hyacorp MLF2/GeneFill Contour Version 3.0, comparison Hyacorp with Macrolane™; 03 - Nov -2016

<sup>· ♥</sup> Deneb Classic-S / Classic-H commercial brochure.



ADØDERM





